



CALL FOR QUOTATIONS FOR MARKET DEMAND ANALYSIS ON FKE BUILDING PROJECT.

The Federation of Kenya Employers (FKE) is the national umbrella body and the voice of employers in Kenya. FKE is the most representative employers' organization in the country, representing the employers' interests both locally and internationally. FKE offers services to its members and acts as the secretariat to all registered businesses, enterprises and employer associations in Kenya. FKE's key mandate includes but is not limited to Labour relations management, Legal advice & representation including in the Employment & Labour Relations Court (ELRC), policy advocacy and advice on labour and social policy implementation.

FKE wishes to invite quotations from eligible and interested consultants in Building and construction industry for a market demand analysis on the FKE building project.

Project Background;

FKE has planned the construction of a new Headquarters to be located at the current FKE offices site in Milimani, off Argwings Kodhek Road, Upper hill. The building will comprise of one basement floor, Ground floor plus eight floor of grade A commercial block.

Initial projects objectives;

- 1) To provide sufficient and conducive office space for staff

- 2) To provide sufficient meeting rooms for use by members during negotiations for Collective Bargaining Agreements, Board meetings, Consultations and Policy Working Groups' forums
- 3) To provide a modern resource center for members
- 4) To generate additional revenue for the Federation by letting out the extra space to other tenants. This will go a long way in enhancing the long-term financial sustainability of the Federation and
- 5) To provide sufficient parking space for staff, members, tenants, and other visitors.

The analysis will help FKE to:

- 1) Identify the aggregate demand for the project and the market share the project will deliver.
- 2) Determine the market size and section.
- 3) Identify the appropriate types of spaces/offices/ventures that would be on demand for the "to let" space based on location current demands.
- 4) Help the Board and the management to determine if they can successfully construct and if the building project will be a viable business venture.
- 5) The analysis should include the current total construction costs , financing costs and the appropriate financing model together with the office relocation costs.

Expression of Interest

The quotations can be delivered physically to our offices at Waajiri House, Argwings Kodhek Road, Milimani or sent on email to Samson Mugwe through ; samugwe@fke-kenya.org to be received on or before Friday , 19th August 2022 at 4.00 P.M. clarifications can be sought on phone by calling +254709827130

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